

FOR IMMEDIATE RELEASE



Empire Dealer Services Awarded Top Agent Award by EFG Companies *- Agent honored at 7th National EFG Agent Council -*

DALLAS, TX (June 1, 2016) EFG Companies, the innovator behind the award-winning Hyundai Assurance program, recently hosted its 7th National Agent Council, and honored **Empire Dealer Services with the Annual Top Agent Award**. This marks the second time the Principal Owners and Founders of Empire Dealer Services, John Kane and Edward Adamson, have won the award.



“This award underscores the collaborative relationship between EFG and Empire Dealer Services,” said John Kane, Cofounder of Empire Dealer Services. “By working with EFG to implement effective dealer solutions, as well as proactively train our people and our dealership clients, we’ve increased PRU by \$200 to \$250, with a VSC production increase of 10 percent and an appearance protection production increase of 25 percent.”



EFG Companies’ Annual Top Agent Award is determined by overall product production performance, effective training, and comprehensive achievements throughout the year.

Hosted in the spring and fall of each year, EFG’s National Agent Council is designed to provide a collaborative environment in which agents can formalize their strategies to better serve their dealer clients, improve F&I performance, and increase dealer profit.

This year, EFG’s premier agents from across the United States attended a two-day hunting excursion at the High Lonesome Ranch in Melvin, TX, owned by renowned dealer – Nyle Maxwell, to discuss current industry trends and challenges, share best practices and discuss new product innovation.

“Our agent council emphasizes our core support of our agents’ long-term strategies,” said Eric Fifield, Executive Vice President, EFG Companies. “By stepping back to dissect market trends and map agent progress on hitting their goals, we can effectively evaluate how to better contribute to their success and build their business.”

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About EFG Companies

EFG Companies combines almost 40 years of experience serving as an industry innovator of consumer and vehicle protection programs with the company’s commitment to raising the industry bar in providing superior client engagement. With their field and administrative teams AFIP and ASE certified, EFG’s professionals provide world-class product development and

administration, go-to-market strategies, training and auditing support across a multitude of channels. www.efgcompanies.com