

## EFG Companies Wins Three Gold, Two Silver National Stevie® Awards

**DALLAS, TX (March 5, 2019)** EFG Companies, the innovator behind the award-winning Hyundai Assurance program, announced today that the company earned awards in all categories in which it submitted for the 13th Annual Stevie® Awards for Sales and Customer Service. EFG competed against companies from around the world, such as IBM, Delta Vacations, DHL, Salesforce.com, John Hancock Financial Services, GoDaddy, and Dell Technologies. For more information on EFG's accomplishments and the history behind the Stevie Awards, visit <http://bit.ly/2mmqu2z>



### EFG Awards:

- **A Gold Award in Contact Center of the Year (up to 100 seats)** for reducing claim lifecycle time through EFG's award-winning digital client portal, **EFG DRIVE**, **EFG Express Claims**, and the company's process changes to empower adjusters to manage claims more effectively.
- **A Gold Award in Sales and Customer Service Solutions Technology Partner of the Year** for the company's digital client portal, **EFG DRIVE**, and its self-service **contract holders website**.
- **A Gold Award in Sales Management Team of the Year** for EFG's client satisfaction survey results, the company's partnership with Bob Moore Auto Group and Nyle Maxwell to be recognized as Pacesetters by **F&I and Showroom News**, and for EFG's utilization of the **EFG L.O.V.E.** (Learning Opps through Virtual Engagement) portal to better equip the company's field team to serve its clients.
- **Two Silver Awards in New Marketing Solution** for EFG's **contract holders website** and the **EFG L.O.V.E.** (Learning Opps through Virtual Engagement) campaign to provide clients with ongoing access to video, infographics, podcasts and articles on the trends affecting their business today.

The Stevie Awards are a feature of the American Business Awards<sup>SM</sup>, the USA's top business awards program. This marks the fifth year in a row that EFG has won multiple awards for national excellence.

"Knowing that everything we do reflects directly on our clients' brands, these achievements demonstrate EFG's fanatical focus on the total customer experience, client engagement and innovation," said John Pappanastos, President and CEO, EFG Companies. "At EFG, we take pride in operating as an extension of our clients'

management teams to achieve industry-leading results. This means we never stop evaluating how to raise the bar for the industry, whether that means achieving national certifications, sourcing new training, or utilizing new technology innovations."

###

### **About EFG Companies**

EFG Companies drives the industry's highest-reported compliant F&I profitability through its proprietary products and distinct engagement model in which the company operates as an extension of the dealer's management team. EFG addresses total dealership performance, and its client satisfaction Net Promoter score is higher than national corporate leaders such as Nordstrom, USAA Banking and Insurance, Ritz Carlton, Amazon and Netflix. Learn more about EFG at: [www.efgcompanies.com](http://www.efgcompanies.com).

### **About The Stevie Awards**

Stevie Awards are conferred in seven programs: the Asia-Pacific Stevie Awards, the German Stevie Awards, The American Business Awards, The International Business Awards®, the Stevie Awards for Great Employers, the Stevie Awards for Women in Business and the Stevie Awards for Sales & Customer Service. Stevie Awards competitions receive more than 10,000 entries each year from organizations in more than 60 nations. Honoring organizations of all types and sizes and the people behind them, the Stevies recognize outstanding performances in the workplace worldwide. Learn more about the Stevie Awards at <http://www.StevieAwards.com>.