

THE DEAL CHECKLIST



ESTABLISH ACCURACY



STREAMLINE YOUR PROCESSES



ENSURE COMPLIANCE



PROMOTE ACCOUNTABILITY

EVERY DEAL CHECKLIST

RATE DEVIATION DOCUMENT	SIGNED MENU/DISCLOSURE
SIGNED CREDIT APPLICATION	RISK-BASED PRICING
PRIVACY NOTICE	CLEARED OFAC
CLEARED RED FLAGS	COPY OF VALID DRIVER'S LICENSE
EQUITY DISCLOSURE	BUYERS GUIDE
8300 FORM (IF APPLICABLE)	NOTICE TO CO-BUYER (IF APPLICABLE)
FORMS FOR ALL PRODUCTS SOLD	PAYMENT NEGOTIATIONS DOCUMENTS

SHOULD INCLUDE:



For more information on ensuring compliance within your dealership, contact EFG at 800-527-1984.

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