

# THINK LIKE AN F&I MANAGER

*EFG Subprime Intelligence*

## *Prepared for* **F&I PRODUCT COMPLIANCE?**



F&I product sales are expected to be the next CFPB area of scrutiny. Prepare your institution by reviewing your dealer partners' F&I products and administrators.

- Are the products cancellable and meet all individual state and federal requirements?
- Are the contracts' terms and conditions designed to pay covered claims?
- Does the product collateral meet all local, state and federal advertising laws?
- How long is the relationship with the administrator and their current underwriter?
- Does the administrator abide by customer service best practices?

*Take a proactive approach to F&I compliance.*

**Give your institution the ultimate control in ensuring F&I product compliance with bundled F&I products.** This also provides your dealer partners with income opportunity through the sale of upgrades.

With almost 40 years of experience in innovating and implementing go-to-market strategies in the dealership space, EFG Companies understands the balance between ensuring compliance and differentiating your business in today's competitive market. **Give your institution the compliant competitive advantage and contact us today.**