

# THINK LIKE AN F&I MANAGER

*EFG Subprime Intelligence*

## INVEST IN YOUR SUCCESS

According to recent survey by eLEND Solutions:

- **85% of dealers** say they want a sales process that lasts less than two hours.
- **42%** report it usually takes three to five hours to sell a car.

### Now, why is this important to lenders?

By helping dealers reduce the time it takes to sell a car, you're helping **fortify your loan volume, as well as your relationship with the dealer.**

- **Optimize your digital capabilities** to provide swift approvals and denials.
- **Focus on your communication**, ensuring dealers know your decision-making criteria and your availability.
- **Become the lender of choice** and shorten the F&I process with complimentary F&I products that have the potential to increase dealer and lender profit, and reduce portfolio risk.

Put EFG's 40 years of experience and in-depth knowledge of dealership operations to work to make you a preferred lender. **Contact us today!**

